



Reseller Application

The questions in this Reseller Application are necessary to evaluate your request to resell Pinnacle ID Solutions' products. All information provided would be treated as confidential. To insure timely processing of your application, please complete all questions and enclose brochures, marketing materials, purchase order for initial equipment order, credit application and tax certificate with your application. Please type your information or write legibly.

BUSINESS NAME (DBA): _____

ADDRESS: _____

CITY: _____ **STATE:** _____ **COUNTY:** _____ **ZIP:** _____

TELEPHONE: _____ **FAX:** _____ **EMAIL:** _____

BRANCH LOCATIONS: (Use additional sheet if necessary) _____

DATE BUSINESS STARTED: _____ **FEDERAL ID#:** _____

TYPE OF ORGANIZATION: Public Private Partnership Proprietorship **STATE OF INCORPORATION:** _____

Contacts	Name	Title	Phone/Fax
Marketing			
Sales			
Contracts			
Service			
Other			

COMPANY INFORMATION

Please list the principals in your organization and their backgrounds, or attach resumes:

NAME: _____ **TITLE:** _____

Background: _____

NAME: _____ **TITLE:** _____

Background: _____

COMPANY INFORMATION – con't.

AREA	#	# PLANNED IN 12 MOS.
TECHNICAL		
Programmers		
Technical Support		
Market Support		
Training		
CUSTOMER ENGINEERING		
Direct Customer Engineers		
3 rd Party Customer Engineers		

AREA	#	# PLANNED IN 12 MOS.
SALES		
Sales Management		
Sales Representatives		
ADMINISTRATIVE		
Administrative Support		
SUMMARY		
Total # of Employees		

Estimated Sales Volume Fiscal Year Ending _____ (Please check one box)

- | | | |
|--|---|---|
| <input type="checkbox"/> \$0 - No Sales | <input type="checkbox"/> \$250,001 - \$500,000 | <input type="checkbox"/> \$ 5.0 - \$ 10 Million |
| <input type="checkbox"/> \$1 - \$50,000 | <input type="checkbox"/> \$500,001 - \$1Million | <input type="checkbox"/> \$10 - \$25 Million |
| <input type="checkbox"/> \$50,001 - \$100,000 | <input type="checkbox"/> \$1.0 - \$ 2.5 Million | <input type="checkbox"/> \$25 - \$50 Million |
| <input type="checkbox"/> \$100,001 - \$250,000 | <input type="checkbox"/> \$2.5 - \$ 5 Million | <input type="checkbox"/> \$50+ Million |

Industry/Vertical Markets that you sell to:

- Access Control
- Distribution
- Education, K -12
- Education, College / University
- General ID
- Time & Attendance
- Other (Specify) _____

PRODUCT INFORMATION

Pinnacle ID Solutions Product(s) you wish to remarket:

- | | |
|---|---|
| <input type="checkbox"/> ID Works Photo ID Software | <input type="checkbox"/> Visitor Manager Software |
| <input type="checkbox"/> SP-35, SP-55 Card Printers | <input type="checkbox"/> Preface ID Software |
| <input type="checkbox"/> ImageCard Magna Class Photo ID Printer | <input type="checkbox"/> Mobile Manager |
| <input type="checkbox"/> True Photo Camera Packages | <input type="checkbox"/> Other: _____ |

What other Products would you like Pinnacle ID Solutions to provide to you?

SUPPORT PLANS

In addition to Pinnacle ID Solutions depot repair facilities, Pinnacle ID Solutions has an extensive service organization (including Pinnacle ID Solutions Dealers and Distributors) with whom you may contract to provide installation and on-site service for Pinnacle ID Solutions products throughout the United States and most major cities worldwide. How do you intend to provide service to the Pinnacle ID Solutions products you sell?

- Depot
 - Contract with Authorized Pinnacle ID Solutions Service organization
 - Combination (Explain): _____
-

How do you handle on-going customer and technical support?

Applicant hereby represents that the information contained in this Application is accurate and agrees that Applicant will not disclose to third parties or use for its own benefit any confidential information disclosed by Pinnacle ID Solutions to Applicant in the review and processing of this application.

Name of company representative completing this application

Title

Signature

Date

Please send application to:

**Pinnacle ID Solutions
500 Gene Reed Rd.
Suite 103
Birmingham, AL. 35215**

**Phone: 205-833-2154
866-317-7554
Fax: 205-833-1642
info@pinnacleIDSolutions.com**